



# IBMC

INSTITUTO DE BIOLOGIA MOLECULAR E CELULAR  
INSTITUTE FOR MOLECULAR AND CELL BIOLOGY



**CGPP**  
CENTRO DE GENÉTICA  
PREDITIVA E PREVENTIVA

## Job Announcement for Services and Image Promoter

**Reference: PROMOTER/CGPP/IBMC/0102/2022**

The Centre for Predictive and Preventive Genetics (CGPP, [www.cgpp.eu](http://www.cgpp.eu)), a centre for clinical and molecular diagnostic services, specialized in genetic diagnosis and medical consultations in the field of Medical Genetics and Genetic Counselling, of the Institute of Molecular and Cell Biology (IBMC, [www.ibmc.up.pt](http://www.ibmc.up.pt)), at i3S ([www.i3s.up.pt](http://www.i3s.up.pt)), aims to hire a **Services and Image Promoter** (“commercial technician”) to:

- (1) integrate the services’ promoting team and foster the image of CGPP and of its clinical and laboratory services (molecular genetic testing), among other institutions, hospitals and clinical services of the SNS (National Health System), among others
- (2) perform personal contacts to deepen our public and commercial relationships with clinicians and administrative professionals, to whom the CGPP provides or may provide services, keeping a plan of regular promotional visits
- (3) promote actively new contacts and requests from services and institutions to which CGPP does not yet provide services
- (4) promote and support the establishment of new protocols for clinical and laboratory genetic services, with public hospitals and other health institutions
- (5) study and prepare proposals for public tenders and quote requests to provide clinical and laboratory genetic services
- (6) support the establishment of price estimates of new services to be launched and the periodic review of those already existing
- (7) support the organization and promotion of clinical sessions, scientific meetings and other training and educational activities (at i3S and at institutions of the SNS), in the areas of CGPP’s clinical and technical expertise

We aim for a rather dynamic and proactive person, with excellent communication and rhetorical skills, and good capacity to interact and work within our multidisciplinary team. The selected candidate must have a driving license and own vehicle, and the availability for contacts and visits to health institutions in the centre and southern regions of Portugal.

### **Minimum requirements:**

- Bachelor's or MSc, preferably in Biology, Biochemistry, Pharmacy or other relevant area of the life/health sciences
- Training and experience in promoting/selling services
- Good knowledge of the English language (speaking, reading and writing)

### **Preferential requirements:**

- Professional experience in promoting health services
- Training and experience in Human Genetics, Medical Genetics or Clinical Molecular Genetics
- MSc or PhD in Molecular Genetics



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- Professional experience in promoting genetic tests

**Documents required:**

CV (in English)

Motivation letter (in English)

Reference letters (1-2) highly recommended

**Deadline:**

All documents must be received between 1<sup>st</sup> February and 11<sup>th</sup> March 2022 at the link:

<https://dozer.i3s.up.pt/applicationmanagement/#/addapplications/PROMOTERCGPPIBMC01022022>

**Jury:**

Composed by João Parente Freixo (presiding), Jorge Oliveira, Milena Paneque, Sofia Pereira and Jorge Sequeiros; the jury will select the best candidates for personal interviews.

**Starting date:**

Expected by the 18<sup>th</sup> of April 2022

**Type of contract:**

In accordance with the Portuguese general labour law, the contract will be for 1 year, eventually renewable. Opportunities for education and career development may be offered. Salary will depend on qualifications and professional experience, within the IBMC career positions' grid. Staff at CGPP has individual and team annual objectives, and is subject to annual evaluation of individual performance. According to team productivity and individual performance, as well as the availability of funds, an annual bonus may be possible.